

Allworx, a Rochester, NY based unified communications company, announced today that it has entered into a joint sales agreement with REDCOM, a U.S.-based company that specializes in the development of advanced communication focused on interoperability, flexibility, and ease of use. Under the agreement, Allworx will exclusively market REDCOM's tactical communications products to commercial, first responder, and public sector customers in the U.S. through its network of over 1000 Allworx Authorized Partners.

REDCOM's tactical communications products will allow end users to bridge mission-critical communications between first responders' RF-based communications networks and Allworx SIP-based unified communications solutions. The combined Allworx and REDCOM solution can improve response time and enable first responders and other emergency personnel to communicate quickly and efficiently in the event of an emergency such as an active shooter incident.

"Adding REDCOM solutions to our product family will help our Authorized Allworx Partners provide a solution to the number one problem confronting our customers during an emergency: lack of communications caused by voice networks that don't interoperate with each other," said Allworx President, Chris Hasenauer. "REDCOM has a long history of providing secure and enhanced wireless communications to the U.S. military and other government agencies. This partnership allows both companies to bring these same capabilities to the non-military marketplace where recent events have highlighted the need for frictionless, reliable communications during emergencies."

"REDCOM engineers, manufactures, and supports Command and Control solutions for users at the tactical edge. With our focus on interoperability and ease of use the military is an obvious customer, but the 'edge' is everywhere. Human trafficking, natural disasters, peacekeeping missions, campus communication, and law enforcement are just a few examples that require cross-organizational cooperation," said Courtney Stiles, Sr. Business Development Manager at REDCOM. "Partnering with Allworx and their large network of resellers enables those at the tip of the spear, first responders, and public sector employees to access these solutions from a trusted source and break through common communication barriers in place today. Combine the REDCOM and Allworx solution sets together, and you immediately increase your operational flexibility and security posture with a feature-rich and reliable solution."

#### About Allworx

Headquartered in Rochester, N.Y., Allworx is an award-winning software developer and manufacturer of unified communication systems. Allworx provides a complete portfolio of VoIP systems, IP phones, network switches and advanced software options to help organizations create solutions tailored to meet their unique needs. Allworx has deployed thousands of VoIP systems and millions of IP phones through its network of independent resellers in the U.S., Canada, and Latin America. Allworx Products are all designed and supported in the USA. Please visit us at [www.allworx.com](http://www.allworx.com).

## About REDCOM

REDCOM Laboratories, Inc., headquartered in Victor, NY, specializes in the design and manufacture of advanced tactical and strategic communications solutions with a focus on interoperability, flexibility, and ease of use. REDCOM's MIL-spec products are optimized for low size, weight, and power (SWaP), making them the ideal communications core for first responders and the tactical edge. REDCOM's customers include all branches of the military, government agencies, emergency responders, integrators, and telecom service providers. All REDCOM products are proudly designed, engineering, and supported in the USA. For additional information, please visit the REDCOM website at [www.redcom.com](http://www.redcom.com).